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**Date:** 11/6/2009

**GAIN Report Number:** TU9044

# **Turkey**

Post: Ankara

## **TMO Grain Export Tender**

## **Report Categories:**

Grain and Feed

**Approved By:** 

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#### **Report Highlights:**

The Turkish Grain Board (TMO) invited international traders only to participate in a tender, to be held on November 12, 2009. TMO intends to export 100,000 MT of hard red milling wheat, 75,000 MT of white milling wheat, 25,000 MT of durum wheat, 25,000 MT of white feed quality wheat and 100,000 MT of feed quality barley.

### **General Information:**

The Turkish Grain Board (TMO) will hold a grain export tender at 10:30 a.m. on November 12, 2009 at the TMO headquarters in Ankara. The tender will be held in the TMO headquarters in Ankara at 10:30 am.

TMO intends to export 100,000 MT (+/-5%) of hard red milling wheat, 75,000 MT (+/-5%) of white milling wheat, 25,000 MT (+/-5%) of durum wheat and 25,000 MT(+/-5%) of white feed quality wheat and 100,000 MT of feed quality barley. Only international traders are invited to participate in the tender. Tender forms containing general terms and conditions can be obtained from TMO branch offices and commercial sections of Turkish consulates. Sealed tenders are being accepted.

The products are from the MY 2009 harvest. Specification details are given in the tables below.

The minimum acceptable bid quantity is 10,000 MT (+/- 5%).

TMO's last grain export tenders were held on September 10, 2009 and October 15, 2009.

Table 1: Specifications of November 12, 2009 milling wheat export tender

| Turkey: Specifications of TMO milling wheat export tender |                              |                                    |                                   |                                  |                              |                                   |  |  |  |  |
|---|------------------------------|------------------------------------|-----------------------------------|----------------------------------|------------------------------|-----------------------------------|--|--|--|--|
|   | Re                           | ed Milling V                       | Vheat                             | White Milling Wheat              |                              |                                   |  |  |  |  |
| Parameters  | Izmir port<br>(25,000<br>MT) | Tekirdag<br>port<br>(50,000<br>MT) | Iskenderun<br>port<br>(25,000 MT) | Mersin<br>port<br>(25,000<br>MT) | Izmir port<br>(25,000<br>MT) | Iskenderun<br>port<br>(25,000 MT) |  |  |  |  |
| Production year   | 2009                         | 2009                               | 2009                              | 2009                             | 2009                         | 2009                              |  |  |  |  |
| Moisture content %  | 11.5 max                     | 12.5 max                           | 11.5                              | 11.5                             | 11.5                         | 11.5                              |  |  |  |  |
| Hectoliter (kg/hl)  | 77 min                       | 76 min                             | 78 min                            | 78 min                           | 78 min                       | 79 min                            |  |  |  |  |
| Total damaged<br>kernels %                                | 2 max                        | 2 max                              | 1.5 max                           | 1.5max                           | 2.5max                       | 1.5 max                           |  |  |  |  |
| Foreign Material<br>%                                     | 1.5 max                      | 1.5 max                            | 1.5 max                           | 1 max                            | 1.5 max                      | 1.5 max                           |  |  |  |  |
| Other grain residue %                                     | 1 max                        | 1.5 max                            | 1 max                             | 1.5 max                          | 1 max                        | 1 max                             |  |  |  |  |
| Protein content (dry matter basis N*5.7)                  | 11                           | 11.5                               | 12                                | 11                               | 10.5                         | 11.5                              |  |  |  |  |

Table 2: Specifications of November 12, 2009 feed quality wheat export tender

| Turkey: Specifications of TMO feed quality wheat export tender |                            |  |  |  |  |  |
|--|----------------------------|--|--|--|--|--|
| Parameters   | Mersin Port<br>(25,000 MT) |  |  |  |  |  |
| Production year  | 2009                       |  |  |  |  |  |
| Moisture content %   | 11.5 max                   |  |  |  |  |  |
| Hectoliter (kg/hl)   | 73 min                     |  |  |  |  |  |
| Total damaged kernels %  | 4.5 max                    |  |  |  |  |  |
| Foreign Material %   | 2.5 max                    |  |  |  |  |  |
| Other grain residue %  | 5 max                      |  |  |  |  |  |
| Protein content (dry matter basis                              | 9.5 min                    |  |  |  |  |  |

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|----------|-----|
| N*5.7)   | l   |
|          | l l |
|          | l   |
|          |     |

Table 3: Specifications of November 12, 2009 durum wheat export tender

| Turkey: Specifications of TMO low quality durum wheat export tender |                            |  |  |  |  |  |  |
|---|----------------------------|--|--|--|--|--|--|
| Parameters  | Mersin Port<br>(25,000 MT) |  |  |  |  |  |  |
| Production year   | 2009                       |  |  |  |  |  |  |
| Moisture content %  | 11 max                     |  |  |  |  |  |  |
| Hectoliter (kg/hl)  | 78 min                     |  |  |  |  |  |  |
| Total damaged kernels %   | 1.5 max                    |  |  |  |  |  |  |
| Foreign Material %  | 1.5 max                    |  |  |  |  |  |  |
| Other grain residue %   | 2 max                      |  |  |  |  |  |  |
| Protein content (dry matter basis N*5.7)                            | 11.5 min                   |  |  |  |  |  |  |
| Broken kernels %  | 7 max                      |  |  |  |  |  |  |
| Yellow berry kernel %   | 48 max                     |  |  |  |  |  |  |

Table 4: Specifications of November 12, 2009 barley export tender

| Turkey: Specifications of TMO barley tender                 |          |          |  |  |  |  |  |
|---|----------|----------|--|--|--|--|--|
| Parameters Derince port Mersin port (50,000 MT) (50,000 MT) |          |          |  |  |  |  |  |
| Production year   | 2009     | 2009     |  |  |  |  |  |
| Moisture content %  | 11.5 max | 11.5 max |  |  |  |  |  |
| Hectoliter (kg/hl)  | 65 min   | 66 min   |  |  |  |  |  |
| Smut content (gr/kg)  | 1 max    | 1 max    |  |  |  |  |  |
| Foreign Material %  | 1.5 max  | 1.5 max  |  |  |  |  |  |
| Other grain residue %                                       | 2 max    | 2 max    |  |  |  |  |  |

**Table 5: TMO grain export tender conditions** 

|   | NAME OF<br>PORT  | NAME OF<br>PORT                            | NAME OF<br>PORT     | NAME OF<br>PORT     | NAME OF<br>PORT                            |  |
|---|--|--|---------------------|---------------------|--|--|
| LOADING DATE                            | Mersin (MT)  | ISKENDERUN<br>(MT)                         | TEKIRDAG<br>(MT)    | DERINCE<br>(MT)     | IZMIR<br>(NEW SILO)<br>(MT)                |  |
| December 07-<br>December 28,2009        | 25,000 <sup>1</sup>  | 25,000 <sup>5</sup>                        | 25,000 <sup>5</sup> | 50,000 <sup>4</sup> | 25,000 <sup>5</sup>                        |  |
| December 29,<br>2009-January<br>19,2010 | 25,000 <sup>2</sup><br>25,000 <sup>3</sup><br>50,000 <sup>4</sup>                        | 25,000 <sup>2</sup>                        | 25,000 <sup>5</sup> |                     | 25,000 <sup>2</sup>                        |  |
| TOTAL                                   | 25,000 <sup>1</sup><br>25,000 <sup>2</sup><br>25,000 <sup>3</sup><br>50,000 <sup>4</sup> | 25,000 <sup>5</sup><br>25,000 <sup>2</sup> | 50,000 <sup>5</sup> | 50,000 <sup>4</sup> | 25,000 <sup>5</sup><br>25,000 <sup>2</sup> |  |

<sup>1:</sup> Durum Wheat

<sup>2:</sup> White milling wheat

<sup>3:</sup> Feed type white wheat

- 4: Feed type white barley
- 5: Red milling wheat

Table 6: Turkey: TMO grain stocks as of November 3, 2009

| Turkey: TMO grain stocks as of November 3, 2009 |           |          |           |           |          |           |  |  |
|---|-----------|----------|-----------|-----------|----------|-----------|--|--|
| TMO   | Wheat     |          |           |           | Barley   |           |  |  |
| STOCKS  | Local     | Imported | Total     | Local     | Imported | Total     |  |  |
| TOTAL   | 3,637,990 | 495,936  | 4,133,926 | 1,041,657 | 32,965   | 1,161,559 |  |  |

**Table 7: Commodity prices at Konya Commodity Exchange (TL/MT)** 

|   |      | <b>7</b> I |     | -     |       |     | 0 \  |      |        |           |
|---|------|------------|-----|-------|-------|-----|------|------|--------|-----------|
| Turkey: Commodity prices at Konya CME (TL/MT) |      |            |     |       |       |     |      |      |        |           |
| Product                                       | Year | January    | Feb | March | April | May | June | July | August | September |
| Durum<br>Wheat                                | 2009 | 587        | 590 | 583   | 545   | 506 | 509  | 437  | 448    | 446       |
| Red<br>Milling<br>Wheat                       | 2009 | 535        | 538 | 538   | 505   | 500 | 512  | 515  | 486    | 473       |
| White<br>Milling<br>Wheat                     | 2009 | 595        | 583 | 617   | 506   | 491 | 486  | 490  | 528    | 441       |
| White<br>Feed type<br>wheat                   | 2009 | 444        | 438 | 473   | 420   | 412 | 457  | 402  | 408    | 410       |
| Feed type<br>Barley                           | 2009 | 481        | 478 | 462   | 432   | 420 | 335  | 334  | 335    | 348       |

1 USD:1.49TL